

A close-up photograph of holly leaves and red berries. The leaves are dark green with prominent veins and serrated edges. The berries are bright red and clustered together. The lighting is dramatic, with some areas in shadow and others highlighted.

FITTEAM

FOREVER

Newsletter



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FITTEAM PURPOSE EVENT & MARATHON RECAP

FITTEAM would like to thank everyone that helped make the 2019 Purpose Event & FITTEAM Marathon the BEST YET.

In case you missed it...Thursday kicked-off the weekend events with an incredible Diamond Day sailing the intercostal water ways while hearing the real-life motivational success story from Chris Tisi - CEO of Slimfast & HNS. Followed by a great evening at the picturesque SailFish Marina.

Excitement continued to build as Friday was spent enjoy the gorgeous day by the resort pool soaking up the sun. After a little R&R we hosted the FITTEAM meet and greet which is the best time to catch up with old friends and partners while meeting the new faces of FITTEAM. Then it was off to the races! This year there was an exciting twist as the 5K and 10K were a GLOW RUN! Everyone was decked out in their brightest glow accessories which made for a fantastic site across the downtown waterfront.

Saturday it was time to get down to business. The morning was filled with recognition of those who have worked hard to build their business and reach their physical goals! Then Chris Hummel surprised us all with a live viewing of the FITTEAM SHOW, with guest star Matt Slatos the GM of the FITTEAM Ballpark of the Palm Beaches. Matt shared insights on what it means to focus on personal development while building up those around you. After dining outside on the glorious golf course, it was back to training in the more intimate breakout rooms. Our very own Brent Niblo delivered advice on how to truly build your business, while our international partners Angel Orozco and Charles Khiran shed light on the importance of international growth. Once business was done it was off to have some fun and putt with the pros! This by far was one of the most fun events yet and FITTEAM couldn't have been happier to share it with those who are working hard to build their businesses.

In the blink of an eye Sunday morning's wake-up call came for all those participating (and cheering) in the half marathon and full marathon. The weather was perfect, ideal to help our runners, walkers and true MVP's in the wheelchairs succeed.

This event wouldn't have been possible without all of those who attended so we THANK all of those who made this event possible! We can't wait to see everyone in Las Vegas!

ANNOUNCING THE FITTEAM ALL IN EVENT



FITTEAM is excited to announce that our next ALL IN Event happening April 4th will be hosted in Las Vegas! April will be here before you know it so be sure to plan ahead because we promise you won't want to miss this amazing event and all it can do for your business. Not sure how to register? No problem, check out the link below!

[CLICK HERE TO REGISTER FOR THE FITTEAM 2020 ALL IN EVENT!](#)

HOTEL INFORMATION (TBD): We are working hard on finalizing the hotel details to make sure your stay is the BEST it can be!

AIRPORT INFORMATION: The best airport to fly into will be (LAS) McCarran International Airport which is approximately 15 minutes from our venue.

EVENT ITINERARY: Full details to come but for planning purposes here are the basics you need to know:

Thursday: Diamond Activity

Friday: Opportunity Overview & Meet and Greet

Saturday: Main ALL IN Event

FITTEAM RACING

FITTEAM is officially off to the tracks! We are proud to announce that we have partner with Hanna Zellers and Jeronimo Guzman to make FITTEAM Racing come to life. We are excited to see what the future of FITTEAM Racing holds. Be sure to keep an eye out for races schedules and FITTEAM Racing apparel!



THE **FITTEAM** SHOW

FITTEAM is excited to announce we have officially launched a new podcast. The FITTEAM Show hosted by Christopher Hummel will feature amazing people and their stories - Entrepreneurs, Athletes, Entertainers, Influencers and anyone in-between that can add value to your life.

You can currently watch The FITTEAM Show on Youtube, Spotify and Apple. Or just click the links below for the latest and greatest episodes. Don't forget to hit subscribe!

[CLICK HERE TO WATCH THE FITTEAM SHOW ON YOUTUBE](#)

[CLICK HERE TO WATCH THE FITTEAM SHOW ON APPLE](#)

[CLICK HERE TO LISTEN ON SPOTIFY](#)

Check out our most recent FITTEAM SHOW guests:

Bob Crisp - Direct Sales Legend

Shanee' Moret - Healthcare Marketing Phenom

Matt Status - General Manager of FITTEAM Ballpark

John Lehmann - Pro Tennis Player

Lyette Reback - Founder, CEO at Believe With Me

Heather Allsup - Trainer and Sports Nutrition Advisor

CALENDAR OF EVENTS

December

17

TRANSFORMATION
TUESDAY

24

TRANSFORMATION
TUESDAY

24&25

FITTEAM OFFICE CLOSED
FOR THE HOLIDAY

31

TRANSFORMATION
TUESDAY

January

4

SUPER
SATURDAY

7

TRANSFORMATION
TUESDAY

14

TRANSFORMATION
TUESDAY

BRAND PARTNER SPOTLIGHT

This month we would like to spotlight our leaders in Mexico!

Not only are these women and men changing lives they are dedicated to taking their business to the next level. FITTEAM is proud to have all of you as part of the family and we look forward to your continued success.

Jose Carlos Murillo

Guillermo Covarrubias

Karlo Diarte Cortes

Magaly Moreno

Jose Maria Tabares

Castillo

Araceli Buelna

Ismael Robles Armenta

Elio Lira Alegria

Leticia Cortes Ayal





TOP 25 OVERALL SPONSORS

FITTEAM would like to congratulate the TOP 25 OVERALL SPONSORS for the month of November.

1. Laura Pozos
2. Magaly Moreno
3. Alyssa Mays
4. Jordon Overton
5. Falyn Shilts
6. Amanda Frix
7. Kristin Quigley
8. Elizabeth Vokins
9. Vicki Taft
10. Mary Stark
11. Brandee Grabau
12. Debby Gasperoni
13. Teresa Hyer
14. Cassandra Banasau
15. Crystal Serra
16. Katie Lavergne
17. Rodrigo Ortiz
18. Katlyn Reinke
19. Shelly Smedstad
20. Lori Kavalesky
21. Kandice Blevins
22. Roselia Gallardo
23. Cindy McGuire
24. Patty Steger
25. Courtney Pheby

A MESSAGE FROM THE CEO



We want to thank everyone for joining us in Florida for our Purpose Event!

We aren't sure how we'll top this one but we'll do our best in Vegas! If you haven't gotten your ticket, get it immediately. We already have very special things planned!

- Chris Hummel
FITTEAM CEO

FITTEAM

WE TAKE ACTION TOGETHER

BUSINESS BUILDING TIP

End of Year Mentality

It is critical to finish your year strong because how you end this year is how you will start 2020! We encourage you to build momentum now so you go into 2020 in the best possible way. Below you will find key tips on how to build your end of year momentum, they are easier than you think!

If you know what you need to do, do it! Many of us use the holidays and the end of the year as an excuse. This year cut the excuses out if something needs to be done now then get it done!

If you "don't have time," schedule it! We get it this time of year gets a little hectic but don't let this slow your business down. Make use of your schedule and/or calendar and make sure you carve out the time to work your business.

If you don't know what to do, spend time with people that do! One of the best ways to learn is from those around us. Try to surround yourself with successful people. Spending time with these people will allow you to absorb their knowledge and spark personal development.

OPPORTUNITY OVERVIEW

New Name | Same Proven Results

FITTEAM has officially changed the name of a FIT Party to an Opportunity Overview.

Why the change, it is just a name? Opportunity Overview is more than just a name it is a mindset, for both the Brand Partners hosting and those attending.

These events are not only a great time to share the benefits of living a healthier lifestyle by using FITTEAM products but also the potential rewards of sharing the opportunity with others.



For additional information on hosting your own opportunity overview please visit fitteamtraining.com.

STAY CONNECTED

TRANSFORMATION TUESDAY

Opportunity Overview & Brand Partner Training

Transformation Tuesdays are held every Tuesday and provide an opportunity for the leaders in your area to come together to reinforce how FITTEAM improves the lives of all those involved.

SUPER SATURDAY

Opportunity Overview & Business Mastery Training

Super Saturdays are held the first Saturday of each month and are the ultimate training experience. Featuring special guest speakers, business mastery training, business building strategies and product education. Super Saturdays are the events you need to attend to take your business to the next level.

STAY PLUGGED IN

Be sure to get involved with your local or regional Super Saturday event next month. If there isn't a Super Saturday or Transformation Tuesday happening near you, contact your sponsor or Executive VP of Sales Brent Niblo at brent@fitteamglobal.com to figure out how to get one started.



ARE YOU USING FITTEAM BUILDER ?

FITTEAM Builder is one of the most amazing online marketing systems available.

Manage all of your contacts, present your FITTEAM opportunity and products, track everything and follow-up automatically.

Grow your business faster with less effort.

- Generate new leads & prospects
- Manage all of your contacts
- Present our products & opportunity
- Communicate and followup
- So much more!

To learn more about FITTEAM Builder and how it can help you succeed [CLICK HERE](#). Nervous about getting started? Don't be! FITTEAM Builder hosts a monthly informational call designed to answer any questions you have about the system.

The logo for FITTEAM Builder is displayed on a dark background. The word "FITTEAM" is in a bold, blue, sans-serif font, and the word "Builder" is in a bold, white, sans-serif font.

HELPFUL INFORMATION



If you wish to postpone (push-out) your Loyalty Order you can do so through EVO or by contacting Customer Service. Please be advised of the following:

- Your Loyalty Order can only be postponed **ONCE** prior to your next Loyalty Order being placed.
- The furthest you can postpone your Loyalty Order is **60 days!** This is effective immediately, you will no longer be able to postpone your Loyalty Order past 60 days.
- FITTEAM must receive and acknowledge your request **1 business day prior** to your Loyalty Order ship date. For example, if your Loyalty Order is set to ship out on a Monday we must receive and confirm your postponement prior to close of business on Friday the week prior.



Please be advised FITTEAM is not responsible for any stolen property and/or product. In the unfortunate event your FITTEAM order has been stolen, FITTEAM will replace the order at no charge. However, the customer will be responsible to cover the additional shipping costs associated with the replacement order. Only orders that show as **DELIVERED** but have not been received by the customer are considered stolen.



The **only** way to cancel your Loyalty Order Program is by contacting Customer Service. You can do this via phone, email, chat or trouble ticket. *Please be advised removing your credit card from your loyalty order profile WILL NOT cancel your account.*

ENHANCED VIRTUAL OFFICE

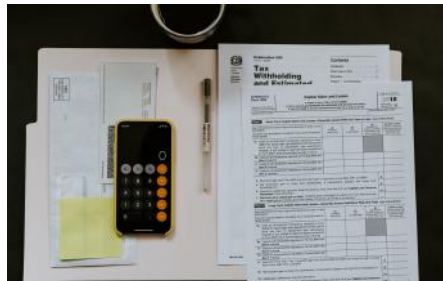
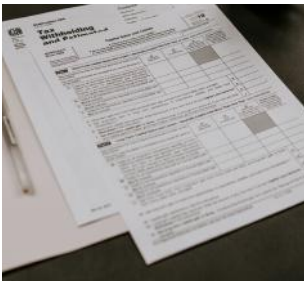
Tip of the Month

2020 is almost here! Make sure your Government ID is entered into EVO.

The year is almost over, and soon it will be tax time again. Make sure to get your Government ID number (SSN, FEIN, SIN, RFC) entered into EVO before the end of the year.

FITTEAM Brand Partners are required to declare all earnings over \$600 as income for taxes. From your EVO Summary Page, select the pull down menu next to your name on the top right corner. Select "My Account", and click on Government ID on the left side to enter it. If you have any questions you can always call FITTEAM Customer Service.

Make sure the information is entered into the system before the first of the year so as not to delay a bonus or commissions you may be due to receive.



CUSTOMER SERVICE CONTACT INFORMATION

CUSTOMER SERVICE PHONE LINE HOURS:

Monday - Friday: 10:00 AM - 6:00 PM EST

Saturday: 10:00 AM - 2:00 PM EST

Sunday: Closed

ATTENTION: Customer Service will be closed on 12/24 and 12/25 in honor of the holidays. Please plan accordingly.

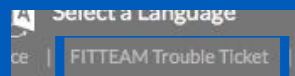
WAYS TO CONTACT CUSTOMER SERVICE:

- Toll Free Number: 1-844-FITTEAM (348-8326)
- Local Direct Number: 1-561-341-8581

*Please be advised when calling Customer Service, if a representative is unavailable to answer your call the phone will ring for 90 seconds prior to going to voicemail. This means in order to leave a voicemail you must stay on the line the entire 90 seconds!

- ZenDesk Trouble Ticket: [CLICK HERE TO SUBMIT](#)

*The ZenDesk link can be found in the footer of your EVO home page. Click the link that says "FITTEAM Trouble Ticket". This is the fastest most efficient way to have any of your questions or concerns addressed.

A screenshot of the ZenDesk 'Submit a request' form. The form has a blue header with the ZenDesk logo and the text 'Submit a request'. Below the header are several input fields for name, email, and subject, followed by a 'Submit' button.A screenshot of a 'Select a Language' dropdown menu. The menu is open, showing a list of language options. The option 'FITTEAM Trouble Ticket' is highlighted in a dark grey box.

- Direct Email: CustomerService@fitteamglobal.com

*When sending an email to Customer Service please be sure to include the following information: Name, Customer ID/Account #, Issue/Question. If your question is related to a specific order then please include that order number. Having this information upon initial inquiry will help Customer Service to address the issue and provide a resolution in a timely fashion.



THANK YOU FOR READING

FITTEAM.COM

PRODUCT DISCLAIMER:
These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

INCOME DISCLAIMER: FITTEAM does not guarantee any level of income or earnings to any Brand Partner. Earnings from the FITTEAM Compensation Plan solely depend on production and each Brand Partner's skill, ability and personal application.