

★ FITTEAM ★  
★ FOREVER ★

Newsletter

2020

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# THE FITTEAM ALL IN EVENT

Are you ready to take your business to the next level, meet like minded people and have the time of your life? If so, then don't miss your opportunity to attend the FITTEAM ALL IN EVENT happening this April in wonderful Las Vegas, Nevada!



**DATE:** April 3rd & 4th

**LOCATION:** Las Vegas, Nevada

**EVENT REGISTRATION:** [Click Here](#)

**HOTEL:** Palms Casino Resort & Spa

**HOTEL RESERVATIONS:** [Click Here](#)

Be sure to stay plugged in because FITTEAM will be releasing additional details along with a full event itinerary in the weeks to come.

**WE LOOK FORWARD TO SEEING YOU THERE!**

# THE **FITTEAM** SHOW

Have you tuned into the FITTEAM Show yet? stop missing out!

The FITTEAM Show hosted by Christopher Hummel features amazing people and their stories - Entrepreneurs, Athletes, Entertainers, Influencers and anyone in-between that can add value to your life.

You can currently watch The FITTEAM Show on Youtube, Spotify and Apple. Or just click the links below for the latest and greatest episodes. Don't forget to hit subscribe!

**CLICK HERE  
TO WATCH ON  
YOUTUBE**

**CLICK HERE  
TO LISTEN ON  
SPOTIFY**

**CLICK HERE  
TO LISTEN ON  
APPLE**

**Check out our most recent FITTEAM SHOW guests:**

**Maryann Walsh - Registered Dietician**

**Charles Khiran - Inspirational Speaker and Coach**

**Joe Apfelbaum - CEO of Ajax Union**

# CALENDAR OF EVENTS

## JANUARY

13-19  
DAYTONA 500  
SECOND CHANCE PROMO

21  
TRANSFORMATION  
TUESDAY

28  
TRANSFORMATION  
TUESDAY

## FEBRUARY

1  
SUPER  
SATURDAY

4  
TRANSFORMATION  
TUESDAY

11  
TRANSFORMATION  
TUESDAY

# BRAND PARTNER SPOTLIGHT

This month we would like to spotlight our  
Emerald and Ruby Executives!

Not only are these women and men changing lives they are dedicated to taking their businesses to the next level. We will be keeping an eye on this group in 2020 because there is no telling what success they will achieve!

## EMERALD EXECUTIVES

**Kristy Mindt | Melanie  
Garrett**

## RUBY EXECUTIVES

**Jere & Sany Hill | Christy Hawks | Margaret Vella**

**Vanessa Gurrusquieta | Brittanni Raney | Karyn & Josh  
Regnerus**

**Leslie & Mike Mead | Alyssa Lemaster | Arielle Johnson**

**Falyn Shilts | Jose Carlos Murillo Gomez**



# TOP 25 OVERALL SPONSORS

FITTEAM would like to congratulate the TOP 25 OVERALL SPONSORS for the month of December.

- 1 Marbella Quintero
- 2 Nicole Doolittle
- 3 Kristin Quigley
- 4 Paula Turk
- 5 Brenda Johnson
- 6 Virginia Morales
- 7 Laura Prozos
- 8 Colleen Brennan
- 9 Beatriz Torres
- 10 Lisa Zorn
- 11 Teresa Hyer
- 12 Kristy Mindt
- 13 Carol Patterson
- 14 Debbie Rice
- 15 Alyssa Mays
- 16 Samantha Mauer
- 17 Bonnie Malecki
- 18 Tiffany Zablotney
- 19 Jennifer McVay
- 20 Rodolfo Espitia
- 21 Amanda Frix
- 22 Katie Lavergne
- 23 Lisa Charles
- 24 Aleyda Martinez
- 25 Cindy McGuire

# A MESSAGE FROM THE CEO



Hello FITTEAM!

2020 is here and many people are excited for the New Year, new beginning and fresh start!

Unfortunately by this time 80% of people have already given up on their resolutions.

Why?

Because they didnt change their habits.

The next year will look like the last year if you don't do something different.

Plug into our calls, meetings and events CONSISTENTLY for the next 12 months and watch what will happen in your life!

- Chris Hummel  
FITTEAM CEO

# FITTEAM

WE TAKE ACTION TOGETHER

# BUSINESS BUILDING TIP

## Referrals are Key

As you build your business you are also growing your network. You may not realize it, but this network right at the end of your finger tips can provide endless opportunities. Below are tips on how to use your network to your advantage when growing your business.

- Contact every single customer you currently have and ask for referrals. Referrals are proven to be one of the most effective customer acquisition strategies.

- Contact every Brand Partner you have and ask who they would like to be in business with that they are not currently in business with and call that person together.

Doing just these two simple things will grow your business exponentially and put you at the next level!



# OPPORTUNITY OVERVIEW

New Name | Same Proven Results

FITTEAM has officially changed the name of a FIT Party to an Opportunity Overview.

Why the change, it is just a name? Opportunity Overview is more than just a name it is a mindset, for both the Brand Partners hosting and those attending.

These events are not only a great time to share the benefits of living a healthier lifestyle by using FITTEAM products but also the potential rewards of sharing the opportunity with others.



For additional information on hosting your own opportunity overview please visit [fitteamtraining.com](http://fitteamtraining.com).

# STAY CONNECTED

## TRANSFORMATION TUESDAY

Opportunity Overview & Brand Partner Training

Transformation Tuesdays are held every Tuesday and provide an opportunity for the leaders in your area to come together to reinforce how FITTEAM improves the lives of all those involved.

## SUPER SATURDAY

Opportunity Overview & Business Mastery Training

Super Saturdays are held the first Saturday of each month and are the ultimate training experience. Featuring special guest speakers, business mastery training, business building strategies and product education. Super Saturdays are the events you need to attend to take your business to the next level.

## STAY PLUGGED IN

Be sure to get involved with your local or regional Super Saturday event next month. If there isn't a Super Saturday or Transformation Tuesday happening near you, contact your sponsor or Executive VP of Sales Brent Niblo at [brent@fitteamglobal.com](mailto:brent@fitteamglobal.com) to figure out how to get one started.



# FITTEAM BUILDER

Take Your Business to the Next Level

FITTEAM Builder is an amazing online marketing system! Designed to help you grow your business in a way you never imagined possible.

FITTEAM Builder help you manage all of your contacts, present your FITTEAM opportunity and products, track everything and follow-up automatically.

To learn more about FITTEAM Builder and how it can help you succeed [CLICK HERE](#).

Nervous about getting started? Don't be! FITTEAM Builder hosts a monthly informational call designed to answer any questions you have about the system.

The logo for FITTEAM Builder is displayed on a dark, blurred background. The word "FITTEAM" is written in a bold, blue, sans-serif font, while the word "Builder" is written in a bold, white, sans-serif font to its right.

**FITTEAM** Builder

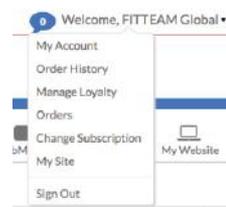
# ENHANCED VIRTUAL OFFICE

## Tip of the Month

One of the most frequently asked questions is... How do I change the date of a Loyalty order?

Did you know that both Customers and Brand Partners alike have the ability to change a loyalty order date from your EVO back office? Below you will find the 3 easy steps needed to accomplish this simple function:

1. From your EVO summary page, select the drop down menu next to your name on the top right.

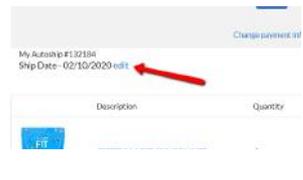


2. Select Manage Loyalty Orders

From the Loyalty Order page, click on "CHANGE".



3. On the left side of the screen, click "EDIT" right next to your Loyalty Order ship date. A calendar will pop up that will allow you to adjust your Loyalty Order up to 60 days in the future. Select your date and click "SUBMIT". This takes you back to your Loyalty Order page, and you should see your newly selected ship date displayed there.



ORDER SUMMARY	
Item(s) Subtotal	US\$46.99
Shipping	US\$9.99
Tax (0%)	US\$0.00
Sub Total:	116\$56.98

IMPORTANT: Don't forget to select the "I am not a Robot" AND the RED "CLICK TO SAVE CHANGES" button on the bottom.

# HELPFUL INFORMATION



If you wish to postpone (push-out) your Loyalty Order you can do so through EVO or by contacting Customer Service. Please be advised of the following:

- Your Loyalty Order can only be postponed **ONCE** prior to your next Loyalty Order being placed.
- The furthest you can postpone your Loyalty Order is **60 days!** This is effective immediately, you will no longer be able to postpone your Loyalty Order past 60 days.
- FITTEAM must receive and acknowledge your request **1 business day prior** to your Loyalty Order ship date. For example, if your Loyalty Order is set to ship out on a Monday we must receive and confirm your postponement prior to close of business on Friday the week prior.



Please be advised FITTEAM is not responsible for any stolen property and/or product. In the unfortunate event your FITTEAM order has been stolen, FITTEAM will replace the order at no charge. However, the customer will be responsible to cover the additional shipping costs associated with the replacement order. Only orders that show as **DELIVERED** but have not been received by the customer are considered stolen.



The **only** way to cancel your Loyalty Order Program is by contacting Customer Service. You can do this via phone, email, chat or trouble ticket. *Please be advised removing your credit card from your loyalty order profile WILL NOT cancel your account.*

# CUSTOMER SERVICE CONTACT INFORMATION

## CUSTOMER SERVICE PHONE LINE HOURS:

Monday - Friday: 10:00 AM - 6:00 PM EST

Saturday: 10:00 AM - 2:00 PM EST

Sunday: Closed

**\* PLEASE BE ADVISED THE FITTEAM CORPORATE OFFICE WILL BE CLOSED ON 1/20/20 IN OBSERVANCE OF MARTIN LUTHER KING, JR. DAY.**

## WAYS TO CONTACT CUSTOMER SERVICE:

➔ Toll Free Number: 1-844-FITTEAM (348-8326)  
Local Direct Number: 1-561-341-8581

\*Please be advised when calling Customer Service, if a representative is unavailable to answer your call the phone will ring for 90 seconds prior to going to voicemail. This means in order to leave a voicemail you must stay on the line the entire 90 seconds!

➔ ZenDesk Trouble Ticket: [CLICK HERE TO SUBMIT](#)

\*The ZenDesk link can be found in the footer of your EVO home page. Click the link that says "FITTEAM Trouble Ticket". This is the fastest most efficient way to have any of your questions or concerns addressed.

➔ Direct Email: [CustomerService@fitteamglobal.com](mailto:CustomerService@fitteamglobal.com)

\*When sending an email to Customer Service please be sure to include the following information: Name, Customer ID/Account #, Issue/Question. If your question is related to a specific order then please include that order number. Having this information upon initial inquiry will help Customer Service to address the issue and provide a resolution in a timely fashion.

THANK YOU FOR READING

FITTEAM.COM

2020

**PRODUCT DISCLAIMER:**  
These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

**INCOME DISCLAIMER:** FITTEAM does not guarantee any level of income or earnings to any Brand Partner. Earnings from the FITTEAM Compensation Plan solely depend on production and each Brand Partner's skill, ability and personal application.