

A full-page background image of a sunset over a beach. The sun is low on the horizon, creating a warm, golden glow. In the foreground, there are tall, thin grasses, some in focus and some blurred. The sky transitions from a pale blue at the top to a bright orange near the horizon.

FITTEAM FOREVER

Newsletter



CONTENTS

ANNOUNCEMENTS

Social Media Summit
FITTEAM National Event
In the Community

CALENDAR

Upcoming Events

BRAND PARTNER SPOTLIGHTS

Katie Lavergne
Alyssa Lemaster
Vicki Taft

TOP 25 SPONSORS

Top 25 Sponsors of
August

MESSAGE FROM THE CEO

Back to Business

BUSINESS BUILDING TIPS

Time Management
Opportunity Overview
Transformation Tuesday
Super Saturdays

ENHANCED VIRTUAL OFFICE

Customer Order History

HELPFUL TIPS

Customer Service Tips

FITTEAM SOCIAL MEDIA SUMMIT

Fitteam is proud to announce that we will be hosting a Social Media Summit on October 4th. This Social Media Summit is designed for those who are serious about growing their business internationally.

Upon attending this event you will gain access to expert teachings across multiple platforms. These teachings will help you grow your business by proving the following:

- An understanding of your current social media strategy, and ways in which you can improve it.
- New and more advanced social media strategies which include content creation.
- Ability to develop a personalized social media plan designed to position you as leader not only locally but internationally.

Access to this event is extremely limited and only a few spots remain. You do not want to miss this opportunity, so we encourage you to register today by [CLICKING HERE](#) and completing the process through EventBrite. Please be advised this is private event so you must click the link provide to register.



FITTEAM PURPOSE EVENT

December is right around the corner which means it is almost time for the FITTEAM Purpose Event!

Here at FITTEAM, the excitement and anticipation is building as we finalize each new fun thing taking place at our first international event. If you haven't heard yet this years event will be hosted at a new location, the renowned PGA Resort and Spa. On top of the amazing new location we will be featuring:

- Guest Speakers
- In-depth Training
- FITTEAM Pool Party
- FITTEAM Meet & Greet
- Marathon Events All Weekend Long

Get in on all the fun while you still can and register today! To register for the event [CLICK HERE](#) and to reserve your room at the PGA Resort and Spa [CLICK HERE](#). We look forward to seeing you there.



FITTEAM + COMMUNITY

FITTEAM was recently fortunate to partner with Love Serving Autism.

Love Serving Autism's mission is to "expand life skills, especially communication, through specialized therapeutic tennis instruction in order to increase community inclusion and independence of individuals with developmental challenges. The goal is for participants to apply their newly learned skills throughout the community, including school, workplace, social/recreational gatherings, and home settings."

This great organization has the vision to better serve individuals with Autism Spectrum Disorders and Developmental Challenges to Promote Self-Love and Functional Independence within the Community. FITTEAM understands the importance of this vision and hopes our partnership will help Love Serving Autism's efforts in continuing to serve their mission and impact lives daily!

This year Love Serving Autism was able to bring 21 children to New York to participate in the 2019 US Open Tennis Championships. The children were able to play tennis on the US Open Courts and meet the pros, to see more of this amazing adventure [CLICK HERE.](#)



CALENDAR OF EVENTS

SEPTEMBER

17

TRANSFORMATION
TUESDAY

24

TRANSFORMATION
TUESDAY

OCTOBER

4

SOCIAL MEDIA
SUMMIT

5

SUPER
SATURDAY

8

TRANSFORMATION
TUESDAY

15

TRANSFORMATION
TUESDAY

BRAND PARTNER SPOTLIGHT

This month FITTEAM is spotlighting our Brand Partners that have hit the ground running in Canada and taking their business international!

Katie & Rene Lavergne

Katie and her husband Rene, have been eagerly awaiting the Canadian launch and now we see why. Throughout the years, friends, family and those alike in Canada have been following their journey and were excited to jump on board when FITTEAM launched in Canada. Katie is a great example of how to create momentum and be prepared for new opportunities. We look forward to her continued international growth!



Alyssa Lemaster

Alyssa's story has inspired people everywhere, not just in the US but north of the border as well. Alyssa has done a great job at creating buzz and growing a loyal following. So, when we launched in Canada she had people ready to jump on board. Alyssa proves that transformational stories are powerful and can be used to also transform your business internationally.



Vicki Taft

Vicki's consistency and tenacity in business win again. Her ability to be present on social media and dedicated to growing her business have proven to be successful not only in the US but also in Canada. Through her efforts she has already been able to attract leaders in Canada. We are excited for all the growth to come!





TOP 25 OVERALL SPONSORS

FITTEAM would like to congratulate the TOP 25 OVERALL SPONSORS for the month of August.

1. Elizabeth Vokins
2. Yeidy Rios
3. Ann Riggs
4. Colleen Brennan
5. Heidi Koehler
6. Vicki Taft
7. Nicole Weber
8. Alyssa Lemaster
9. Falyn Shilts
10. Debbie Rice
11. Nadia Bocchicchio
12. Brenda Johnson
13. Jacqueline Martilliotti
14. Teresa Hyer
15. Lisa Zorn
16. Brianna King
17. Michele MCGovern
18. Nicole Andrade
19. Margaret Malburg
20. Kelly Stewart
21. Samantha Mauer
22. Courtney Pheby
23. Stephanie Brindley
24. Lisa Charles
25. Samantha Warbritton

A MESSAGE FROM THE CEO



Now is one of the best times to build momentum in your business.

Summer is over, kids are back in school and families are back to their normal routines. Go out and share your story with as many people as possible!

- Chris Hummel
FITTEAM CEO

FITTEAM

WE TAKE ACTION TOGETHER

BUSINESS BUILDING TIP

Time Management

When you look up the meaning of time management you will find some variation of the following: the ability to use one's time effectively or productively.

Many people don't realize that it's not about changing the time you have, but rather your behaviors throughout the day. Time management is about maximizing the time you have by focusing on the task at hand. For example, if you block-out an hour for work calls then during that hour do nothing but work calls. Don't make personal calls, don't do laundry, and above all else, don't get distracted. When you cut out these distractions you will find that your production during that hour increases dramatically.

We encourage you take a closer look in to how your spend your time, and complete the time management sheet in your FITTEAM Success Cycle. Once completed, we challenge you to set a goal of following it through for one week with no exceptions. If you block out an hour for working your business then stick to it and do nothing but work your business during that time. The same goes for personal time. When you set aside personal time focus on your family, your home life and any personal chores you may have. Blocking out your time this way will help you accomplish more than you thought possible.

FITTEAM SUCCESS CYCLE TIME MANAGEMENT

Fill out the time management sheet utilizing the key below. We all have the same amount of time each day; however, our success depends on how we prioritize our time.

R = Recreation/Family Time, J = Job, FT = FITTEAM

Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
5:00 am							
6:00 am							
7:00 am							
8:00 am							
9:00 am							
10:00 am							
11:00 am							
12:00 pm							
1:00 pm							
2:00 pm							
3:00 pm							
4:00 pm							
5:00 pm							
6:00 pm							
7:00 pm							
8:00 pm							
9:00 pm							
10:00 pm							
11:00 pm							
12:00 pm							
1:00 am							
2:00 am							
3:00 am							
4:00 am							

"Either you run the day or the day runs you." - Jim Rohn

OPPORTUNITY OVERVIEW

New Name | Same Proven Results

FITTEAM has officially changed the name of a FIT Party to an Opportunity Overview.

Why the change, it is just a name? Opportunity Overview is more than just a name it is a mindset, for both the Brand Partners hosting and those attending.

These events are not only a great time to share the benefits of living a healthier lifestyle by using FITTEAM products but also the potential rewards of sharing the opportunity with others.



For additional information on hosting your own opportunity overview please visit fitteamtraining.com.

TRANSFORMATION TUESDAY

Opportunity Overview &
Brand Partner Training

Transformation Tuesdays are held every Tuesday and provide an opportunity for the leaders in your area to come together to reinforce how FITTEAM improves the lives of all those involved.

SUPER SATURDAY

Opportunity Overview &
Business Mastery Training

Super Saturdays are held the first Saturday of each month and are the ultimate training experience. Featuring special guest speakers, business mastery training, business building strategies and product education. Super Saturdays are the events you need to attend to take your business to the next level.

STAY PLUGGED IN

Be sure to get involved with your local or regional Super Saturday event next month. If there isn't a Super Saturday or Transformation Tuesday happening near you, contact your sponsor or the FITTEAM Sales Director Maria Pumarejo at maria@fitteamglobal.com to figure out how to get one started.

FITTEAM
TRANSFORMATION TUESDAY

FITTEAM
SUPER SATURDAY
OPPORTUNITY OVERVIEW AND BUSINESS MASTERY TRAINING

GET PLUGGED IN

ENHANCED VIRTUAL OFFICE

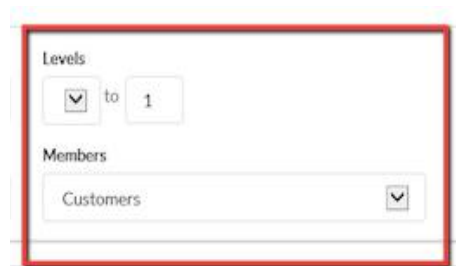
TIP OF THE MONTH

CHECKING ON CUSTOMER ORDERS

Part of managing your business is maintaining the relationships you have with each of your customers and following up to make sure they are happy. Did you know your back office EVO can help with that? To find out which of your personal customers have ordered this month, follow the steps below starting from your summary (main) page: Click on MY TEAM > Then the Detailed Genealogy icon >Then the Organization icon.



From this screen, by selecting "levels" you have the ability to control what you see. If you wish to see your personal customers, select 1 to 1. Please note under "Members", is where you can select who you want to view. For this example, it would be customers. Once you have identified your drop downs select the button "Update Report" and the data selected will appear below.



	PV	GV
omer	40.00	0.00
omer	0.00	0.00

To identify which customers have ordered you will want to look at the PV column. The amount listed in the PV column will indicate if and how much they have ordered. PRO TIP: If you have a LOT of Customers, you may want to sort the list by PV volume, this will allow for you to locate those that haven't ordered much faster. To do that, click on the blue PV link at the top of the column.

Now that you are armed with you customer data you can properly follow up. Calling those who haven't ordered to learn why and checking in on those that have to make sure they are happy with their products and results!

HELPFUL INFORMATION

CUSTOMER SERVICE PHONE LINE HOURS:

Monday - Friday: 10:00 AM - 6:00 PM EST

Saturday: 10:00 AM - 2:00 PM EST

Sunday: Closed

WAYS TO CONTACT CUSTOMER SERVICE:

Toll Free Number: 1-844-FITTEAM (348-8326)

Local Direct Number: 1-561-341-8581

Direct Email: CustomerService@fitteamglobal.com

CUSTOMER SERVICE TIPS:

Cancelling your account can only be done by contacting Customer Service. Removing your credit card from your loyalty order profile WILL NOT cancel your account.

In order to update your shipping information visit "Manage Loyalty Orders" in your EVO.

Anytime you update your credit card on file you must contact Customer Service to see if the new card needs to be applied to any pending transactions.

All Brand Partners must have a valid CC on file at all times, even if you receive free product.

A sunset over a field of tall grasses. The sun is low on the horizon, creating a large, bright halo effect. The sky transitions from a pale blue at the top to a warm orange and yellow near the horizon. The grasses in the foreground are silhouetted against the bright light, with some catching the golden glow.

THANK YOU FOR READING

FITTEAM.COM

PRODUCT DISCLAIMER:

These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

INCOME DISCLAIMER: FITTEAM

does not guarantee any level of income or earnings to any Brand Partner. Earnings from the FITTEAM Compensation Plan solely depend on production and each Brand Partner's skill, ability and personal application.