

FITTEAM

# FOREVER

Newsletter





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# FAMILY REUNION

Louisville, Kentucky

We are getting very excited for the upcoming FITTEAM National Event, are you?

If you have not purchased your ticket be sure to get one before they are gone. Tickets can be purchased in your back office at <https://fitteam.myvoffice.com>.

The FITTEAM Family Reunion event will be located in downtown Louisville putting us in the center of all Louisville Kentucky has to offer! We will be announcing the hotel information and tentative schedule for the event very soon, so keep an eye out for communications from the corporate office.

# FITTEAM + COMMUNITY

At FITTEAM we are thankful for any opportunity we get to positively impact our community. FITTEAM was recently lucky enough to be a part of the 4th Annual PGA HOPE Classic and would like to thank our friends at the South Florida PGA Foundation for hosting such a great event.

The 4th Annual PGA HOPE Classic, presented by FITTEAM Global and Raymond James took place, May 9 at the Loxahatchee Golf Club in Jupiter. Over 65 golfers came together to help raise money for local veterans through the game of golf. Through silent auction prizes and donations this event helped to raise more than \$55,000 for PGA HOPE, the largest amount ever raised for this event. With the funds PGA HOPE will administer 12 programs in 2019, impacting more than 200 veterans.

In case you have not heard, PGA HOPE (Helping Our Patriots Everywhere) was launched in 2015 in south Florida and aims to provide local veterans the opportunity to learn golf from PGA Professionals as a way of rehab and therapy. Since the program's inception, the South Florida PGA Foundation has administered 26 programs, impacting over 475 veterans, helping to assimilate them back to normal life through the socialization and interaction the game provides.

"This is an incredible event that allows us the opportunity to help our veterans," said Rob Torrington, PGA HOPE Classic Committee Chair. "Many veterans suffer from PTSD and other illnesses related to trauma that make it hard for them to come out of their homes. PGA HOPE uses golf as a way of therapy to help reengage them in the community."



# MAY

21

TRANSFORMATION  
TUESDAY

27

MEMORIAL DAY  
OFFICE CLOSED

28

TRANSFORMATION  
TUESDAY

# JUNE

1

SUPER  
SATURDAY

4

TRANSFORMATION  
TUESDAY

11

TRANSFORMATION  
TUESDAY

# BRAND PARTNER SPOTLIGHT



**Paula Turk**

Paula has earned the Growth Award which is given out at the Diamond Dinner before each National Event. Paula is the first Diamond to win the growth award back to back and she is showing no signs of letting someone else win that award in Louisville. Her tips:

1. Be grateful every day for FITTEAM
2. Be coachable
3. Be consistent and do daily non-negotiable's every day



**Harvey Kosberg**

Harvey has only been with FITTEAM a few short months but is already a leader of leaders. His advice "If you want to be successful, get around successful people. You will learn how they speak and be able to watch what they do. Follow their lead."



**Keegan Hall**

Keegan is always full of positivity and spirit. At FITTEAM ALL IN Houston we spoke of the importance of branding. Keegan wasted no time branding his car and going ALL IN! Why not you? Why not now?



# Top 25 Overall Sponsors

FITTEAM would like to congratulate the TOP 25 OVERALL SPONSORS for the month of April.

1. Yeidy M. Rios
2. Yessi Ledesma
3. Alyssa Lemaster
4. Shelly Smedstad
5. Kristin Quigley
6. Michele McGovern
7. Sandra Bush
8. Katie Lavergne
9. Jacque Martilliotti
10. Jessica Anderson
11. Falyn Shilts
12. Vicki Taft
13. Joan Alfstad
14. Teresa Hyer
15. Dixie Arnold
16. Lisa Charles
17. Brenda Johnson
18. Jill Marchesani
19. Kandice Blevins
20. Laura Boggs
21. Tami Franklin
22. Heidi Emery Koehler
23. Alexandria Barns
24. Egianna Ortiz
25. Greg I Chandler

**FIT THE M**

## **A MESSAGE FROM THE CEO**

One of the most important things you can do to grow your business is FLIP THE CHART to people. The more you FLIP THE CHART the more success is possible. Let people decide where they FIT in but if you aren't prospecting and presenting you definitely won't be growing. So FLIP THE CHART to as many people as possible as quick as you possibly can!



- Chris Hummel



# BUSINESS BUILDING TIP

## FITTEAM FLIP CHART

FITTEAM is proud to share the newly enhanced Flip Chart! If you are not using the new Flip Chart in your Opportunity Overview's, now is the time to start! Download your [Flip Chart HERE!](#)



### PRESENTING THE FLIP CHART

As many of you already know, one of the most important steps of any Opportunity Overview is the Flip Chart Presentation. Below you will find some tips to keep in mind when presenting the Flip Chart at your next Opportunity Overview.

Always Introduce yourself, engage the audience and explain why you got started with FITTEAM.

When presenting the Flipchart try hold any questions your guests may have until the end of the presentation. Pro Tip: Try to have two different speakers, one for the product and one for the opportunity.

Share testimonials for both the product and opportunity. Fun fact: Product testimonials should be shared prior to the product portion of the Flip Chart and opportunity testimonials should be shared at the Achievement Levels slide in the Flip Chart.

Lastly at the end of your presentation sample FITTEAM products with your guests and pass out FITTEAM Order Forms. Be sure to walk around to answer any questions they may have and help them determine what's the best way for them to get started.

# OPPORTUNITY OVERVIEW

New Name | Same Proven Results

FITTEAM has officially changed the name of a FIT Party to an Opportunity Overview.

Why the change, it is just a name? Opportunity Overview is more than just a name it is a mindset, for both the Brand Partners hosting and those attending.

These events are a time to share the opportunity to a healthier lifestyle and the results achieved with FITTEAM products along with the opportunity to provide yourself and others with a more prosperous life.



For additional information on hosting your own opportunity overview please visit [fitteamtraining.com](https://fitteamtraining.com).

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## TRANSFORMATION TUESDAY

OPPORTUNITY OVERVIEW AND BRAND PARTNER TRAINING

## TRANSFORMATION TUESDAY

Opportunity Overview &  
Brand Partner Training

Transformation Tuesday's are held every Tuesday and provide an opportunity for the leaders in your area to come together to reinforce how FITTEAM improves the lives of all those involved.

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## SUPER SATURDAY

OPPORTUNITY OVERVIEW AND BUSINESS MASTERY TRAINING

## SUPER SATURDAY

Opportunity Overview &  
Business Mastery Training

Super Saturday's are held the first Saturday of each month and are the ultimate training experience. Featuring special guest speakers, business mastery training, business building strategies and product education, Super Saturday's are the events you need to attend to take your business to the next level.

GET PLUGGED IN

## STAY PLUGGED IN

Be sure to get involved with your local or regional Super Saturday event next month. If there isn't a Super Saturday of Transformation Tuesday happening near you, contact your sponsor or the FITTEAM Sales Director Maria Pumarejo at [maria@fitteamglobal.com](mailto:maria@fitteamglobal.com) to figure out how to get one started.

# ENHANCE VIRTUAL OFFICE

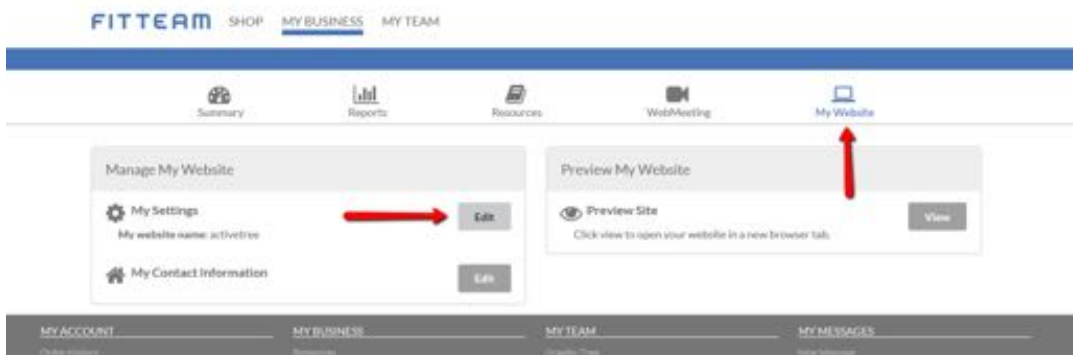
## TIP OF THE MONTH

### HOW TO MAKE CHANGES TO YOUR PERSONAL WEBSITE

When someone joins FITTEAM as a Brand Partner, their default replicated website URL is simply their name (for example: [www.fitteam.com/janesmith](http://www.fitteam.com/janesmith)). But if you'd like something shorter or more fun, changing it easy! From your summary page, select the "My Website" icon near the top. Then under Manage My Website, select the "Edit" button. Then just follow the directions to change your site name.

In addition, you can really personalize your site by adding a Profile Picture. Go to the "Welcome" menu on the top right of the screen and select "My Account". Look for Profile Picture on the left, and select "Edit" and "Change". Here you can select a profile picture that will display on the top of your website.

Your personal website is the perfect place to send people so that you always get credit for any sales that occur, so put your personalized URL on business cards or sample cards that you hand out, send and post links to it on social media, even have it added to your branded vehicle.



# CUSTOMER SERVICE

## TIPS & HOW TO'S



### CUSTOMER ID

Customers can no longer use their email address as the login ID for their accounts. They MUST know their Customer ID number. Your customer ID is provided in your initial welcome email from FITTEAM.

### UPDATE PASSWORD

Forgot your password? No problem, to reset your password ups can visit <https://fitteam.myvoffice.com> and select "forgot password" then enter your ID and email address. Once completed you you will get an email to reset your password.



### YOUR NEXT LOYALTY ORDER SCHEDULE DATE

Looking for when your next loyalty order is scheduled to process? To find this information login to your account then select 'Manage Loyalty Order' this is where you will find the scheduled date. If you wish to change or edit the shipment you can do so by selecting 'change' then selecting 'edit shipment'. \*Please keep in mind customer's can only change a schedule shipping date 30 days out form their previous order. If you wish to schedule past 30 days you must contact customer service.

### UPDATE CREDIT CARD INFORMATION

To update your credit card login to your EVO and sleet 'manage loyalty order' then select 'change payment'. At this screen you can input your new credit information. It is important to delete any invalid or expired credit cards to prevent issues in processing payment.



# THANK YOU FOR READING

FITTEAM.COM

**INCOME DISCLAIMER:** FITTEAM does not guarantee any level of income or earnings to any Brand Partner. Earnings from the FITTEAM Compensation Plan solely depend on production and each Brand Partner's skill, ability and personal application.

**PRODUCT DISCLAIMER:** These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.