# FITTEAM FOREVER



FITTEAM FAMILY REUNION | KNOW YOUR VALUE | SUCCESS CYCLE



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## FITTEAM FAMILY REUNION VIRTUAL EVENT

We are excited to announce that the FITTEAM Family Reunion will now be VIRTUAL. This means you and everyone you invite can attend this amazing event online from anywhere that has internet access! We are thrilled at the opportunity to bring this event and all it has to offer to more people than ever before.

## Family Reunion Details:

- Main Event Dates: Friday, August 7th & Saturday, August 8th.
- Location: Virtual this event is going to be held virtually which means you attend online from anywhere you have access to an internet connection.
- Event Price: \$49 (USD)

Looking to purchase your ticket now simply CLICK HERE or visit fitteam.com/events.



We look forward to having your family join us for the virtual FITTEAM Family Reunion, an event you wont want to miss.

From my family to yours.
- Angel Orozco

## **NEW EPISODES**

ADD VALUE TO YOUR LIFE



The FITTEAM Show hosted by Christopher Hummel features amazing people and their stories - Entrepreneurs, Athletes, Entertainers, Influencers and anyone in between that can add value to your life. Check out the most recent episodes featuring:

## **Big G Anthony**

Former law enforcement agent shares valuable insights from his new book *Bullet Proof Mindset*. We learn what it is really like to protect and serve and how this experiences shaped his future.

## Mark McGinnis

The former Navy SEAL commander shares insight on his new book and how he can provide you the tools you need to improve your life.

## **Tevon Coney**

A professional football player who shares his experience about climbing to the top.

You can currently watch and listen to The FITTEAM Show on multiple platforms such as YouTube, Spotify, Anchor and Apple.

## FITTEAM CALENDAR

UPCOMING EVENTS



## JUNE

6/16 Transformation Tuesday

6/19 Juneteenth

6/20 FITTEAM Feeding America Virtual 5K.

6/21 Father's Day

6/23 Transformation Tuesday

6/30 Transformation Tuesday

## JULY

7/4 Independence Day

7/4 Super Saturday

7/7 Transformation Tuesday

7/14 Transformation Tuesday



## **MAY TOP SPONSORS**

CONGRATULATIONS TO THE TOP 25

- 1. Katie Lavergne
- 2. Starr D Jensen
- 3. Kristy Mindt
- 4. Elaine Schoenheider
- 5. An Aguilar Martinez
- 6. Jami M Myers
- 7. Lisa Charles
- 8. Evangelin Ruvalcaba
- 9. Mag Moreno Monta
- 10. Alyssa Mays
- 11. Socorro Diaz
- 12. Andreina Galindo
- 13. Lucina Salazar
- 14. Seth Goldstein
- 15. Heidi Emery Koehler
- 16. Jill Marchesani
- 17. Lid Vazquez Sanchez
- 18. Robbin Bendel
- 19. Nicole Doolittle
- 20. Shelly Smedstad
- 21. Teresa Hyer
- 22. Kim Brown
- 23. Michele Berg
- 24. Kimberly Anderson
- 25. Vicki Taft

## **BRAND PARTNER SPOTLIGHT**

FEATURING OUR LATIN AMERICAN BRAND PARTNERS

## Starr Jensen.

## **Regional Team Leader**

Starr does it all and more. Since joining FITTEAM in April she has been unstoppable, Starr double ranked in May all while taking care of 7 children. Her excitement and hard work are inspiring. FITTEAM is proud to have her as part of our family and we look forward to watching her business grow.



## Nicole Doolittle Silver Executive

If you know Nicole, you already know her kindness is contagious and passion is real. Nicole has continued to grow with FITTEAM, most recently becoming our newest Silver Executive. We know she is on the path to success and that FITTEAM is lucky to have her.



## Jan Hardesty Regional Team Leader

Jan has proven that perseverance is key. She continues to share her love and passion for Fitteam by sharing with everyone she knows and meets. Her hard work and perseverance allowed her to double rank in the month of May. FITTEAM cannot wait to see what she does next.



## MESSAGE FROM THE CEO

KNOW YOUR VALUE

A well known speaker started off his seminar by holding up a \$20 bill. In the room of 200, he asked, "Who would like this \$20 bill?" Hands started going up.

He said, "I am going to give this \$20 to one of you but first, let me do this." He proceeded to crumple the dollar bill up. He then asked, "Who still wants it?" Still the hands were up in the air.

"Well," he replied, "What if I do this?" And he dropped it on the ground and started to grind it into the floor with his shoe. He picked it up, now all crumpled and dirty. "Now who still wants it?" Still the hands went into the air.

"My friends, you have all learned a very valuable lesson. No matter what I did to the money, you still wanted it because it did not decrease in value. It was still worth \$20.

Many times in our lives, we are dropped, crumpled, and ground into the dirt by the decisions we make and the circumstances that come our way. We feel as though we are worthless. But no matter what has happened or what will happen, you will never lose your value.

You are special – Don't ever forget it!

- Christopher Hummel





## **BUSINESS BUILDING TIP**

## UNDERSTANDING THE SUCCESS CYCLE

When you joined FITTEAM and became an entrepreneur, you made the choice to create your own success!

One of the key elements in achieving success is the ability to understand and implement the Success Cycle in your daily business practices.

#### YOUR WHY

- Understand WHY you made the choice to join FITTEAM.
- Write down each and every reason you decided to take action. Place this somewhere you can see it every day.
- Know that your WHY can evolve. As your business grows so will your goals and dreams. Adjusting your WHY can help you stay focused and determined.

#### **GOALS**

- Create immediate and long term goals and WRITE THEM DOWN.
- · Focus on including specifics.
- Revisit your goals frequently and know that it is okay to continuously adjust them.
- Remain patience, consistent and focused.

#### TIME MANAGEMENT

- Learn how to make the most of your time. A great way to start managing your time would be to use the Time Management sheet or creating a comparable version of your own.
- Once you create your schedule STICK TO IT. Prioritizing your time allows you to remain focused on the task at hand and accomplish more in a day.
- Time is our greatest asset and learning how to use it in your favor will set you on the fast path towards success.

#### SHARE SHARE SHARE

- The best way to grow your business is to consistently and constantly share your FITTEAM story
- Start with the people you know and love and then with continue to share with all of those around you.
- People will never know about your business if you don't tell them. Word of mouth is the most powerful marketing tool available and it comes at no cost.

#### GET INVOLVED

- Staying plugged in to all things FITTEAM is key to growing your business.
- Dial in to the FITTEAM calls. Hearing and participating in these calls will help you stay connected, inspired and on track for success.
  - Morning Motivational Calls
  - o Team Calls
  - Training Calls
- Attend all FITTEAM events. Events are not only designed to
  provide you critical training to grow your business, but
  they offer an opportunity to connect with the FITTEAM
  Family. Building these everlasting relationships will
  provide you an amazing support structure that will ensure
  you reach success.



## FITTEAM BUILDER

WHAT IS BUILDER

FITTEAM Builder is a contact management system that organizes all of your contacts and keeps them informed, engaged and buying! Builder gives you everything you need to grow your FITTEAM business faster and more efficiently than ever.

**CONTACT MANAGER** - Contacts can be added via your website or lead capture pages. The contact manager maintains their data, history, emails they open, links they click, webpages they view, notes and more. Contacts can even add themselves!

**EMAIL CAMPAIGNS** - You have the ability to send email campaigns to all of your contacts with just one click. With a plethora of pre templated HTML designs creating your own personalized email campaign has never been easier.

**PERSONALIZED WEBSITE** - You are provided your own personal customizable website which contains built in links which can be shared to any contact. Your personalized site presents FITTEAM products and opportunity and is designed to convert.

**RESOURCES & MARKETING** - You are given access to endless FITTEAM branded resources which can be used for marketing brochures, text marketing or to create engaging social media posts which can all be sent using smart sender. Smart sender helps you prepare images, docs and links either individually or in bundles to targeted customers, allowing for perfectly timed follow ups.

START GROWING YOUR BUSINESS NOW - CLICK HERE TO JOIN TODAY!

## **CUSTOMER SERVICE**

**UPDATES** 



## ATTENTION:

The FITTEAM Customer Service team is working diligently around the clock ensure all of your concerns are addressed.

We ask that you help us in providing you the BEST possible experience by contacting Customer Service through the following channels: Zendesk ticket, direct email or by calling.

## 3 WAYS TO CONTACT:

#1: Submit a Zendesk Trouble Ticket. This is the fastest and most efficient way to address your concerns. <u>Click here to submit a ticket.</u>

#2 : Sending a direct email to customerservice@fitteamglobal.com

#3: Call the FITTEAM TOLL FREE NUMBER: 1-844-FITTEAM (348-8326)

UPDATE: Please be advised our Customer Service team will be testing a new Escalation program. Our intention is that this new program will elevate the standard of service allowing for a more personal experience. We look forward to delivering you the best service yet.

